

EVMS Compliance Reviews

CAM INTERVIEW TRAINING

WHAT IS CAM INTERVIEW TRAINING?

CAM Interview Training is similar to the interviewing element of the EVMS Mock review. There are two versions of this training. The first is a full simulation of the customer led interview followed by feedback to the Control Account Manager (CAM). The other version emphasizes coaching and mentoring, not just assessing. This is recommended for contractors who will be undergoing a review, such as a Progress Assessment Visit, a Validation Review, or a Compliance Review.

FULL RANGE OF EVMS SERVICES

SM&A does more than training. .we actually do EVM. If your implementation needs additional support, we can provide it. Additional EVMS services include: EVMS Gap Analysis, CAM Certification, System Evaluation, Implementation Planning and Custom Training.



CAM Interview Training makes CAMs perform better in government reviews.

CAM INTERVIEW TRAINING BENEFITS:

- Because CAMs are better prepared, government reviews are more successful
- Issues uncovered through interviews can be addressed before the government review
- Systemic issues can be targeted by CAM training

IMPROVING CAM PERFORMANCE

At the end of each interview session, we provide the CAM with a recap, identifying what went well and citing specific actions for improvement. We also provide management with a summary of CAM performance, systemic issues, and actions for the group. Optionally we can test CAM EVMS knowledge both before and after the interviews, to gauge the effectiveness of the interview training.

WHY SM&A FOR CAM INTERVIEW TRAINING?

Contractors often don't have the time, independence or experience with government EVMS reviews. We do.

We know what reviewers will ask for (some of our people are former government reviewers). We know how government reviewers interview CAMs, and the best way to prepare. We are an independent third party, able to make dispassionate assessments and recommendations.

SM&A is an industry leader in providing the strategic insight and business intelligence to position you to **PURSUE** the right business opportunities; 26 years of proven success in capture and proposal management to help you **WIN** new business; and fully integrated program services that enable you to **PERFORM** successfully from opportunity identification through execution.

SM&A's CAM Interview Training improves CAM performance.