

# CSDR Express

## MEETING CCDR REQUIREMENTS FOR YOUR PROGRAM

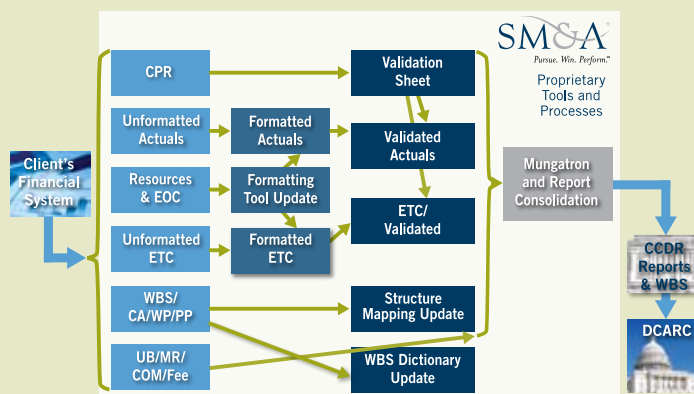
### WHAT ARE CSDR AND CCDR?

Cost and Software Data Reporting (CSDR) is the primary means by which the Department of Defense (DoD) collects data on the costs that contractors incur on DoD programs. This information is used to estimate the cost of ongoing and future government programs, particularly DoD weapon systems.

The two principal components of the system are Contractor Cost Data Reporting (CCDR) and Software Resources Data Reporting (SRDR). CSDR Express deals with the cost reporting aspects of CSDR only (i.e., CCDR). CSDR requirements pertain to all large and some “high risk” DoD programs. Contractors who do not meet CSDR requirements are subject to financial and other penalties.

### THE PROBLEM: CSDR COMPLIANCE

CSDR requirements are not trivial. And CSDR competence is not typically strategic to the program or company. It is an overhead cost and responsibility which contractors should satisfy as quickly and efficiently as possible. Yet, it takes time to understand regulations and how they apply to your program. And more time to implement a solution.



SM&A's proprietary software produces CSDR reports in a fraction of the time with a 100% government acceptance rate.

### CSDR EXPRESS BENEFITS:

- Allows you to focus on your program, and leave CCDR to SM&A
- We provide full service CCDR, from initial plan through all client deliverables
- Our proprietary software and processes produce CCDR reports in a fraction of the time with a 100% government acceptance rate
- As an independent agent, we deal with sensitive cost data between prime and subcontractors

CSDR requirements involve huge amounts of cost data, necessitating software tools that are expensive, complex, and require continuous upgrades to remain current.

### THE SOLUTION: SM&A FOR CSDR

For the last four years we have focused on the CCDR portion of CSDR. Investing over \$1 million, we designed processes and developed a toolset that takes a fraction of the time to produce CCDR reports. We continue to invest heavily to keep our solution and consultants current with changing government requirements.

We produce CCDR reports for our clients in a fraction of the time, with 100% government acceptance rate. This saves you time and money, and makes a favorable impression on the government.

And, as an independent agent, we can deal with sensitive cost data between prime and subcontractors without compromising confidentiality.

Through experience, investment and focus, SM&A solves the CSDR problem efficiently and accurately, allowing the contractor to focus on areas of more importance to their program.



*CSDR Express produces CSDR reports in less time with a 100% acceptance rate.*

# CSDR Express

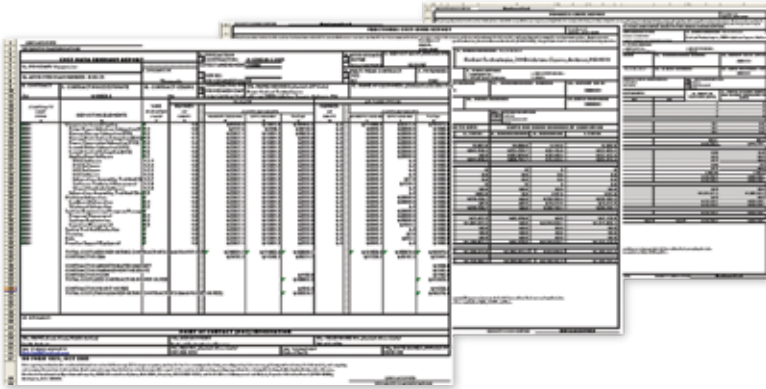
## CASE STUDY

### HOW WE PRODUCE CCDR REPORTS

We start by reviewing your existing CSDR plan. If you do not have one, we can help create one. Then we review program documentation, and your EVMS and accounting systems. We then develop an approach to satisfying the CSDR requirements as efficiently as possible.

Over the following days or weeks, we code and modify your data, then run it through our tool suite and generate the required 1921 series of CCDR reports.

You submit the reports and CSDR WBS dictionary to DCARC. We support, as required, any follow-on questions from the government. With over 25 CCDR submissions, our clients enjoy a success rate of 100%.



Developed for \$1 million over four years, our proprietary software produces CCDR's in a fraction of the time, saving our clients time and money.

### OTHER SERVICES FROM SM&A

SM&A is an industry leader in cost and schedule management for DoD programs for more than 20 years. We have helped over 300 companies/programs implement and maintain schedule and cost management systems.

#### Other Program Planning & Control offerings:

- Cost/Schedule Management and Staffing
- EVMS Consulting/Training
- Project Planning

SM&A is an industry leader in providing the strategic insight and business intelligence to position you to PURSUE the right business opportunities; 26 years of proven success in capture and proposal management to help you WIN new business; and fully integrated program services that enable you to PERFORM successfully from opportunity identification through execution.



### Getting a client up and running on CSDR

SM&A was retained by an aeronautical systems company to help them with their CSDR requirements for a large development program. The client's previously submitted 1921 report had been rejected by the government. The contractor was confused about CSDR regulations, and four months behind with reports. The government was unhappy and was applying pressure to comply.

After analyzing their EVMS and accounting systems, we discovered problems. We had to re-align the WBS and roll up data differently. Mid-project, the government changed the CSDR reporting formats and content; we quickly adapted and made the necessary updates to our tools and processes.

Once re-planning was completed, we produced the CCDR reports using our in-house tools, processes and people. The reports were accepted by DCARC for the first time in the program's history and SM&A was retained to do all future CSDR reporting based on our efficiency and accuracy with the first submission.



SM&A satisfied the client's CSDR requirements quickly, enabling them to concentrate on their primary mission.

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