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SM&A Solidifies State & Local Practice; Acquires Finish Line Solutions, Inc.

NEWPORT BEACH, California, April 1, 2010 – SM&A (formerly Nasdaq: WINS), the world's leading management consulting firm providing integrated solutions to PURSUE, WIN and PERFORM on competitive procurement projects, today announced the acquisition of the state and local government business of Finish Line Solutions, Inc. headquartered in Sacramento, California. Finish Line Solutions specializes in full-lifecycle business capture services to companies competing for state and local government business.

Finish Line Solutions, the leading state and local capture experts, brings effective, uniquely crafted capture solutions to address the complexity of the state and local technology business environment. Their proven capture processes, combined with their experienced people and consultative approach to tailoring client engagements, enables Finish Line Solutions to help clients target, win and transact successfully in the marketplace.

Cathy McCarthy, president and chief executive officer of SM&A, commented, "The acquisition will be a truly beneficial addition to SM&A's current offerings. This further bolsters SM&A's position as a total solution provider in the government contracting market through all phases of the project lifecycle. We are excited to provide our clients a more extensive capability in capturing state and local government business opportunities."

Jon Coss, principal of Finish Line Solutions, said, "We are delighted with the combining of the two businesses. SM&A's world-class research and proposal management capabilities are a perfect complement to our market analysis and business capture services. All of our existing clients will benefit from this transaction, which at Finish Line, has always been the measure of our success."

SM&A is a privately held management consulting firm founded in 1982. By providing strategic insight, capture and proposal management consulting, and comprehensive program services solutions, SM&A leads clients to Pursue, Win and PerformSM on competitive procurement projects. SM&A's corporate offices are located at 4695 MacArthur Court in Newport Beach, California. For more information, call 949-975-1550, email clientservices@smawins.com, or visit www.smawins.com.

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